CAN THO - INVESTMENT POTENTIAL & OPPORTUNITIES

OVERVIEW

Can Tho, a centrally-governed city, located in the center of the Mekong Delta. Can Tho is aiming to become a national-level delta city which is civilized, modern, bright, green, clean, beautiful and the center of industry, trade-services, education, health care, science – technology and culture of the whole Mekong delta region.

<table>
<thead>
<tr>
<th></th>
<th>Mekong delta</th>
<th>Can Tho</th>
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<tbody>
<tr>
<td><strong>Area (km²)</strong></td>
<td>40,572</td>
<td>1,400</td>
</tr>
<tr>
<td><strong>Population (1,000)</strong></td>
<td>18,000</td>
<td>1,262</td>
</tr>
<tr>
<td><strong>GDP (Billion VND)</strong></td>
<td>555,075</td>
<td>70,285</td>
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<tr>
<td><strong>GDP per capita (Million USD)</strong></td>
<td>2,000</td>
<td>2,928</td>
</tr>
<tr>
<td><strong>Export (Million USD)</strong></td>
<td>14,103</td>
<td>1,553</td>
</tr>
<tr>
<td><strong>Import (Million USD)</strong></td>
<td>6,765</td>
<td>440</td>
</tr>
<tr>
<td><strong>FDI</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Number of projects</td>
<td>171</td>
<td>74</td>
</tr>
<tr>
<td>- Capital (Million USD)</td>
<td>1,361</td>
<td>643</td>
</tr>
<tr>
<td><strong>Number of tourists (1,000)</strong></td>
<td>28,000</td>
<td>5,300</td>
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With geographical position and its advantages, Can Tho plays a leading role in Southwestern Vietnam.

ECONOMIC STRUCTURE:

- Industry - Construction: 32.53%
- Trade - Services: 58.15%
- Agriculture, forestry and fishery: 9.32%

WHY CAN THO?

1. Located in the center of Mekong river Delta
2. Synchronized infrastructure (international airport, seaport, industrial zones, ...)
3. Abundant human resources

ENCOURAGED INVESTMENT SECTORS

1. High-tech agriculture
2. Food processing
3. Information technology
4. Logistics
5. Tourism

PCI OF CAN THO

2 hours by air from Can Tho to Ha Noi
3 hours by car from Can Tho to HCMC
INVESTMENT OPPORTUNITIES

Infrastructure

- **Transportation:** 6 national highway and 2 national waterway transport routes passing through Can Tho city; Can Tho international airport with capacity of 3 million passengers per year
- **Industrial zones:** 8 intensive industrial parks
- **Banks:** 49 credit institutions with 235 banking transactions
- **Telecommunication system:** Over 2,000 telecommunication agents and nearly 200 postal service locations
- **Education:** 5 universities, 5 colleges, 11 technical secondary schools, 73 vocational centers
- **Health care:** 01 national hospital, 22 provincial hospitals, 90 health facilities
- **Power supply:**
  - Tra Noc Thermal power plant (188 MW);
  - Mon Power Center with total capacity of 2,800 MW but current capacity just reaches 330 MW
- **Water supply:** 12 water supply stations in operation with total capacity of 166,320 m³/day/night.

Labour

- Labour force: 900,000 people (accounted for 64% population)
- Rate of trained labour force: 58 %

Korea - Vietnam Incubator Park (KVIP)

- **Place:** Tra Noc Industrial Park II
- **Capital:** 21.13 million USD
- **Area:** 200 ha
- **Purpose:** To focus mainly on rice processing, agricultural products, aquatic products processing and mechanical manufacturing agricultural machinery.
- **Incentive:** Taxes under the decision 1193/QĐ-TTg dated 30/07/2015 of the Prime

Tourism

Can Tho city is famous for ecotourism, garden tourism, traditional cultural tourism and MICE tourism. In 2016, Can Tho city attracted 1.61 million stayed visitors.

INVESTMENT INCENTIVES

1. Investment incentives under the current law
2. Decision No. 07/2014 / QĐ-UBND on September 5th 2014 on investment assistance;
3. Decision 22/2016/QĐ-UBND on July 18th, 2016 on promulgate the policy of encouragement the socialization of activities in the fields of education, health, culture, sports, environment and expertise judicial;

For each project, Can Tho city has investment assistance policy:

- Support for post-investment interest;
- Support for land clearance;
- Support for land lease.