Program
Online Business Mission to France

Skolkovo Innovation Center
June 16-18th, 2020
Official Language: English

June 16

Webinar: Country Panorama

Please, join ZOOM link

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10:00 – 10:05 Paris
11:00 – 11:05 Moscow
Opening remarks
Victoria Astranina, Director of International Cooperation Department of the Skolkovo Foundation
Mikhail Makarov, Trade Representative of the Russian Federation in France

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10:05– 10:15 Paris
11:05 – 11:15 Moscow
Presentation on French Market
Mikhail Makarov, Trade Representative of the Russian Federation in France

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10:15 – 10:45 Paris
11:15 – 11:45 Moscow
Workshop “How to scale your startup in France”
Alexandre Zapolsky, President of LINAGORA

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10:45 – 11:00 Paris
11:45 – 12:00 Moscow
Workshop “Steps for doing business in France”
Vassily Zvonov, Partner, Mazars

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11:00 – 11:05 Paris
12:00 – 12:05 Moscow
Introduction of the Relations Between Skolkovo and Val d'Oise County (Paris Region)
Jean-François Benon, Managing Director of the Val d'Oise Development and Attractiveness Agency (CEEVO)

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Contact person:
Maria Kostina
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11:05 – 11:15 Paris
12:05 – 12:15 Moscow
Presentation
Elisabeth Le Masson, Delegate for Economic promotion and jobs creation, Groupe ADP

11:15 – 11:25 Paris
12:15 – 12:25 Moscow
Workshop “What can tech start-ups reap in the Paris region?”
Thomas Fauvel, DeepTech Industry Expert, Choose Paris Region

11:25 – 11:35 Paris
12:25 – 12:35 Moscow
Workshop “Opportunities for startups in France”
Nadia Benallal, General Delegate of La French Tech Paris-Saclay

11:35 – 11:45 Paris
12:35 – 12:45 Moscow
Workshop “High-tech trends of French market”
Dmitri Demidenko, Vice-President of the French-Russian Chamber of Commerce
Adrien Daniere, President, Nauka Innov

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June 17

Presentation of Russian Tech Companies

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<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>10:00 – 10:05</td>
<td>Opening Remarks</td>
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<tr>
<td></td>
<td>Arkady Dvorkovich, Chairman, Skolkovo Foundation</td>
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<td>Pierre Levy, French Ambassador to Russia (TBC)</td>
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<td>10:05 – 10:10</td>
<td>Introduction to Rules of Engagement</td>
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<td>10:10 – 10:20</td>
<td>Presentation “3DEXPERIENCE lab: how to be successful globally”</td>
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<td>Frederic Vacher, Head of Innovation, Dassault Systèmes</td>
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<td>10:20 – 12:30</td>
<td>PITCH SESSIONS</td>
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<td>Digital Tech</td>
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<td>10 projects (see the list)</td>
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<td>Transport &amp; Logistics</td>
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<td>7 projects (see the list)</td>
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<td>12:30</td>
<td>Closing Remarks by Organizers</td>
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June 18

Online Matchmaking

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<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>10:00 – 13:00</td>
<td>B2B meetings between Skolkovo projects and French companies</td>
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<td>30 minutes per meeting</td>
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*Time is subject to change.

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