PROPOSED AREAS OF COOPERATION WITH FRANCE FROM PROVINCES PARTICIPATING IN THE VIETNAM PROVINCIAL ROADSHOW 2018

No.	PROVINCES	FRANCE
1	Ha Noi	Strive to establish the relationship between Ha Noi and Ile-de-France as the model for provincial cooperation. - Plan to carry out the Improve the quality of city Hanoi Project sponsored by France Development Agency (AFD) - Cooperate with partners to organize activities aim at investment and trade promotion and prospects for culture, education, health and tourism cooperation. - The approach for mobilization of ODA and soft loans should be maximizing the use of ODA loans, combined with non-refundable aid and preferential loans. - Direct foreign investment: attract investment project in areas such as health, IT, advanced technology, bio-technology, infrastructure development, human education, study and development, high-quality services - Public-Private Partner (PPP): the city call for projects invested by the form of PPP, socialize investment projects in infrastructure, city services, welfare, in which green development will be prioritized. - The city wishes to enhance cooperation further with states, cities, enterprises, foreign investors via cooperation of investment, bussines, buying and receiving new technology, experiences and technology of management in smart-city development, enhance connection and forster commerce, inport and export
2	Can Tho	 a. Trade promotion With regards to the strengths of France in areas such as industry, processing, manufacturing, science and technology, education, health and the list of projects the city is promoting investment, the city would like to propose to French partners the following projects: High-tech Agriculture Park 1 and 3; Information Technology Park; Con Son Resort. Participating in the promotion of the city's tourism at the Vietnam Pavilion in the TOP RESA tourism promotion fair in Paris, France in September, Promoting and disseminating information on potentials and strengths of the city to French investors; Encouraging investors and businesses to cooperate in hi-tech agriculture, economy, education, healthcare, tourism and especially infrastructure. On cultural diplomacy Collaborate to celebrate the 45th anniversary of the establishment of diplomatic relations between Vietnam and France in 2018. Preserving cooperation programs between the city, the French

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No.	PROVINCES	FRANCE
		Embassy in Hanoi and the French Consulate General in Ho Chi
		Minh City; between Can Tho city, Nice city and La Seyne-sur-Mer
		city.
		- Providing aid for the development of the Francophone community
		in the city, cultural exchange programs, expansion of cooperation in
		many fields, contributing to the development of traditional friendship
		ties between Viet Nam and France.
		- Organizing exhibitions to introduce French scholarship information
		to French students in the city.
		- Agriculture: hi-tech agriculture and organic agriculture in agriculture, animal husbandry, aquaculture.
3	Phu Yen	- Education - Health: Calling for French support in providing on-the-
		job training for provincial doctors; cooperation between Phu Yen
		University and French universities.
		- Investing in restoring and promoting the values of historical-
		cultural relics and national scenic places; cooperation in science and
		technology promotion, promotion of tourism, expanding the market
		to Phu Yen.
		- To develop the manufacturing and processing industries, assembly
		production, processing and manufacturing, seaport services.
4	Quang Ngai	- Development of urban infrastructure, rural transport
		- Development of tourism and services
		- Training and development to attract human resources
		- Calling for investment on such FDI projects as education, health,
5	Thai Nguyen	science and technology, industrial production, consumption, clean agriculture, clean industry
		- Support for science and technology
		- Connecting, calling for PCP projects to support students, poor
		people in difficult areas.
		- IT cooperation
		- Providing preferential ODA support for infrastructure projects,
		healthcare, education
		- Organize training courses for senior local officials to train in
		France in the field of public administration reform.
	W D:	Promoting Yen Bai tourism on French media, and looking for an
6	Yen Bai	agency/organization to support the overall consultancy on tourism
		development.